


01 SELECTED KEY FIGURES

		2012	2013	+/- %	Q4 2012	Q4 2013	+/- %
Revenue	€ m	55,512	55,085	-0.8	14,577	14,494	-0.6
Profit from operating activities (EBIT)	€ m	2,665	2,861	7.4	827	885	7.0
Return on sales ¹	%	4.8	5.2	-	5.7	6.1	-
Consolidated net profit for the period ²	€ m	1,640	2,091	27.5	538	772	43.5
Operating cash flow	€ m	-203	2,994	-	-629	1,561	-
Net debt ³	€ m	1,952	1,481	-24.1	-	-	-
Return on equity before taxes	%	23.6	26.7	-	-	-	-
Earnings per share ⁴	€	1.36	1.73	27.2	0.45	0.64	42.2
Dividend per share	€	0.70	0.80 ⁵	14.3	-	-	-
Number of employees ⁶		428,287	435,520	1.7	-	-	-

¹ EBIT/revenue.

² After deduction of non-controlling interests. Prior-year amount adjusted  Note 4.

³ Calculation  Group Management Report, page 61.

⁴ Basic earnings per share. Prior-year amount adjusted.

⁵ Proposal.

⁶ Average FTEs.